

Better Call GPT

Contract Review: Comparing LLMs to Humans



Under pressure to review more contracts with tighter budgets and shorter timelines, legal teams have long relied on Junior Lawyers or LPOs. But now, generative AI is stepping in and we asked: Can LLMs actually outperform human lawyers at contract review?

Research by Onit's AI Center of Excellence

Methodology

To put our research to the test, we used ten real-world procurement contracts — anonymized and split between U.S. and New Zealand jurisdictions. Senior lawyers served as our gold standard benchmark.

**Law firms using AI can save
200 hours and \$100,000 in
new billable time per
lawyer each year.**



Research Questions

Do LLMs outperform
Junior Lawyers and
LPOs in spotting
legal issues?



Can LLMs review
contracts faster than
Junior Lawyers
and LPOs?



Can LLMs review
contracts more
cheaply than Junior
Lawyers and LPOs?



Results



Accuracy

AI is just as good — or even better — than people at spotting legal issues.

AI vs Humans: Determining Legal Issues

	PRECISION	F-SCORE
LPO	0.933	0.874
GPT4-1106	0.835	0.871
Junior	0.876	0.860
Claude 2.0	0.743	0.817
GPT4-32k	0.958	0.820
Claude 2.1	0.723	0.809
Palm2 text-bison	0.617	0.708
GPT3.5	0.531	0.657

*Precision: how often the model correctly flags real legal issues.

AI vs Humans: Locating Legal Issues

	PRECISION	F-SCORE
LPO	0.915	0.770
GPT4-32K	0.847	0.740
Claude 2.1	0.911	0.701
GPT4-1106	0.857	0.686
Junior	0.866	0.667
Claude 2.0	0.812	0.631
GPT3.5	0.633	0.620
Palm2 text-bison	0.563	0.452

*F-score: how well a model balances precision and recall.



Speed

AI reviews contracts up to 77 times faster than humans.

AI vs Humans: Time per Document

ROLE	AVERAGE TIME PER DOCUMENT (MINUTES)
Senior Lawyer	43.46
Junior Lawyer	56.17
LPO	201.00
GPT4-1106	4.70
GPT4-32K	2.11
GPT3.5	1.44
Claude 2.1	2.05
Claude 2.0	1.63
Palm2 text-bison	0.73



Cost

AI review is 99.97% cheaper than traditional methods.

AI vs Humans: Cost per Document

ROLE	AVERAGE COST PER DOCUMENT (MINUTES)
Senior Lawyer	75.92
Junior Lawyer	74.26
LPO	36.85
GPT4-1106	0.25
GPT4-32K	1.24
GPT3.5	0.05
Claude 2.1	0.02
Claude 2.0	0.02
Palm2 text-bison	0.03

Real-World Impact



Evolving Roles

Junior Lawyers will increasingly shift toward high-value, strategic legal work.



Early Mover Advantage

Legal departments that integrate LLMs early will gain a significant competitive edge.



High-Stakes Race

An arms race will develop in the legal sector.

Power the future of contract review

Onit provides premium workflow automation experiences for sophisticated, legal-related business processes – all from a single platform.

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